



PALO VERDE
Unified School District

"Improving Learning...Together"

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ADDENDUM #1

Questions & Answers

Posting: January 3, 2024

PALO VERDE UNIFIED SCHOOL DISTRICT

PVUSD_RFP 2023_12_06_WAPS_EQU_1

E-Rate YR 2024 (2024-2025)

470: #240007404

1. **In your BOM in the LINE 5 3-year Cloud Management Access Point Subscription for new AP's and 40 existing and the part number mentioned is Q9Y60AAE that is for 5 YRS Can you please clarify how long the subscription is ð 3 YRS or 5 YRS?**
 - a. There is a typographical error in the sample SKU list. The correct part number should be: Q9Y59AAE Access Point Aruba Central 3 Year Subscriptions or equivalent.

2. **We wish to confirm the following: The District required 202 Access Point Aruba Central 3 Year Subscriptions / Updated Aruba Part Number Q9Y59AAE (Not the 202 Access Point Aruba Central 5 Year Subscriptions / Part Number Q9Y60AAE)**
 - a. There is a typographical error in the sample SKU list. The correct part number should be: Q9Y59AAE Access Point Aruba Central 3 Year Subscriptions or equivalent.

3. Projected start date?

- a. All information is contained in the RFP. Please refer to Page 20:
 - C. PROJECT IMPLEMENTATION – Schedule
 - Schedule will be based on available funding, vendor responses and recommendations, and vendor negotiations. Installation timeline will be discussed during negotiations. Exact dates to be determined after award of contract. The District would prefer an expedited plan. The District’s intent is to complete the implementation as soon as possible with services active prior to December 2025. Installation Timeline Device replacement will be done after student hours. Instruction must not be disrupted. District is willing to accept work hours that include weekends. The district's projected Summer School session is June 13 - July 8. Monday - Thursday, with July 4 holiday off.

4. Time for completion expected?

- a. All information is contained in the RFP. Please refer to Page 20:
 - C. PROJECT IMPLEMENTATION – Schedule
 - Schedule will be based on available funding, vendor responses and recommendations, and vendor negotiations. Installation timeline will be discussed during negotiations. Exact dates to be determined after award of contract. The District would prefer an expedited plan. The District’s intent is to complete the implementation as soon as possible with services active prior to December 2025. Installation Timeline Device replacement will be done after student hours. Instruction must not be disrupted. District is willing to accept work hours that include weekends. The district's projected Summer School session is June 13 - July 8. Monday - Thursday, with July 4 holiday off.

5. Does the district provide lifts if required?

- a. All information is contained in the RFP. Please refer to the following pages:
 - Page 11: P11-12/43:N.
 - Each proposer, by making his proposal, represents that he has familiarized himself with the area of the work and local conditions under which the work is to be performed, including subsurface conditions. Such inspection shall specifically consider requirements for accessing the site and determining the work can be completed as required by, and as shown in, the RFP Documents.
 - Page 24: P24/43:7.
 - 7. Materials. Contractor shall furnish, at its own expense, all labor, materials, equipment, supplies and other items necessary to complete the services to be provided pursuant to this Agreement, except as follows:

6. Are the Ekahau assessments both pre and post install?

- a. All information is contained in the RFP. Please refer to the following pages:
 - Page 15:
 - See sample SKU list on Page 15: B. Solution Specifications, 1. Desired

Network Equipment SKU H30JRA1

- Page 19: P19/43:2.c).
 - c) System/Device Support i. Ongoing system and device support will be provided by the manufacturer's technical support organization. Provide information about manufacturer-provided technical support for both the WAPs and the wireless management system. Include response time SLAs. Include turn-around time for hardware replacements.

7. We understand there are 202 Access Points in scope as a replacement system. Can you please provide 6. the coverage plan for the existing system?

- a. All information is contained in the RFP. Please refer to Page 14: P14/43:DWNI
 - CURRENT HARDWARE PROPOSED OUTCOME
 - (136) Aruba AP-225 AOS8 Access Point
 - (26) Aruba AP-325 AOS8 Access Point
 - (40) Aruba AP-635 AOS8 Access Point
 - (1) Aruba 7210-US Mobility Controller

8. How many people are expected to complete the work?

- a. All information is contained in the RFP. Please refer to the following pages.
 - Page 11: P11-12/43:N.
 - Each proposer, by making his proposal, represents that he has familiarized himself with the area of the work and local conditions under which the work is to be performed, including subsurface conditions. Such inspection shall specifically consider requirements for accessing the site and determining the work can be completed as required by, and as shown in, the RFP Documents
 - Page 24: P24/43:7.
 - 7. Materials. Contractor shall furnish, at its own expense, all labor, materials, equipment, supplies and other items necessary to complete the services to be provided pursuant to this Agreement, except as follows:

9. Will contractor be given Site Access and Work Restrictions, employee credentials, and access?

- a. All information is contained in the RFP. Please refer to the following pages.
 - Page 11: P11-12/43:N.
 - Each proposer, by making his proposal, represents that he has familiarized himself with the area of the work and local conditions under which the work is to be performed, including subsurface conditions. Such inspection shall specifically consider requirements for accessing the site and determining the work can be completed as required by, and as shown in, the RFP Documents.
 - Page 29: P29/43:25.
 - 25. Confidentiality. Contractor and all Contractor's agents, personnel, employee(s), and/or subcontractor(s) shall maintain the confidentiality of all information received in the course of performing the Services.

Contractor understands that student records are confidential and agrees to comply with all state and federal laws concerning the maintenance and disclosure of student records. This requirement to maintain confidentiality shall extend beyond the termination of this Agreement.

10. Is there dedicated Secure on-site storage?

- a. All information is contained in the RFP. Please refer to the following pages.
 - Page 11: P11-12/43:N.
 - Each proposer, by making his proposal, represents that he has familiarized himself with the area of the work and local conditions under which the work is to be performed, including subsurface conditions. Such inspection shall specifically consider requirements for accessing the site and determining the work can be completed as required by, and as shown in, the RFP Documents.
 - Page 24: P24/43:7.
 - 7. Materials. Contractor shall furnish, at its own expense, all labor, materials, equipment, supplies and other items necessary to complete the services to be provided pursuant to this Agreement, except as follows:

11. Are there any environmental and safety standards?

- a. All information is contained in the RFP. Please refer to the following pages.
 - Page 24: P24/43:8.8.1
 - 8. Performance of Services. 8.1. Standard of Care. Contractor represents that Contractor has the qualifications and ability to perform the Services in a professional manner, without the advice, control or supervision of District. Contractor's services will be performed, findings obtained, reports and recommendations prepared in accordance with generally and currently accepted principles and practices of its profession for services to California school districts. Contractor shall carefully study and compare all documents, findings, and other instructions and shall at once report to District, in writing, any error, inconsistency, or omission that Contractor or its employees may discover. Contractor shall have responsibility for discovery of errors, inconsistencies, or omissions.
 - Page 12: P12/43:O.2.
 - Tobacco-Free Policy. The Governing Board of the District, in order to create a clean healthy environment for students and employees, has prohibited the use of tobacco products on District Property or in District Vehicles. All District consultants, contractors and vendors shall inform their employees and agents that are performing services for the District, of the District's objectives of a smoke free environment (Board Policy 3513.3, Ed Code 48901).
 - Page 28: P28/43:17.
 - 17. Compliance with Laws. Contractor shall observe and comply with all rules and regulations of the governing board of the District and all federal, state, and local laws, ordinances and regulations. Contractor

shall give all notices required by any law, ordinance, rule and regulation bearing on conduct of the Services as indicated or specified. If Contractor observes that any of the Services required by this Agreement are at variance with any such laws, ordinance, rules or regulations, Contractor shall notify the District, in writing, and, at the sole option of the District, any necessary changes to the scope of the Services shall be made and this Agreement shall be appropriately amended in writing, or this Agreement shall be terminated effective upon Contractor's receipt of a written termination notice from the District.

- Page 30: P30/43:28.
 - 28. California Law. This Agreement shall be governed by and the rights, duties and obligations of the Parties shall be determined and enforced in accordance with the laws of the State of California. The Parties further agree that any action or proceeding brought to enforce the terms and conditions of this Agreement shall be maintained in the county in which the District's administrative offices are located.

12. Is there a plan to recycle the old AP's?

- a. All information is contained in the RFP. Please refer to Page 19: P19/43:2.B)vi.
 - vi. Collect old WAPs in boxes that new APs came in or provide new boxes with no more than ten WAPs per box and deliver to district warehouse.

13. Will maintenance contracts be required?

- a. All information is contained in the RFP. Please refer to the following pages.
 - Page 15:
 - See sample SKU list on Page 15: B. Solution Specifications, 1. Desired Network Equipment
 - Page 19: P19/43:2.c)
 - c) System/Device Support
 - i. Ongoing system and device support will be provided by the manufacturer's technical support organization. Provide information about manufacturer-provided technical support for both the WAPs and the wireless management system. Include response time SLAs. Include turn-around time for hardware replacements.
 - ii. Vendor will work with PVUSD technical staff to test vendor supplied solution with district equipment. PVUSD technical staff shall be consulted prior to making any and all changes to any existing PVUSD system. Proposal should include unlimited, free access to "Help Desk" and automatic problem escalation during the first year.
 - iii. Vendor must have at least one (1) manufacturer certified expert on staff for each manufacturer proposed...

END OF ADDENDUM #1
Questions & Answers